Industry-Leading Attorney Enhances Practice with ROSS Intelligence
Alejandro Miyar is an attorney in the Miami office of Berger Singerman, where he is a member of the firm’s dispute resolution team. Miyar focuses his practice on complex civil litigation in federal and state court, and has represented corporations, families and successful individuals in matters spanning borders and industries. Prior to joining Berger Singerman, Miyar practiced law with a large national firm. He also served as a national spokesperson for the U.S. Department of Justice in Washington, DC.
Executive Summary: Miyar’s journey with ROSS to Date

When Berger Singerman made the decision to pilot ROSS Intelligence’s artificial intelligence research software in June 2018, Miyar was named to the first initial pilot group due to the volume of research that is part of his practice. The goal of the initial deployment of ROSS at the firm was to identify the strengths and weaknesses of using ROSS ahead of a larger deployment across practice groups at the firm.

Miyar was able to immediately situate himself in the tool and begin incorporating ROSS into his day to day workflows. “The interface is very intuitive, it’s an easy to use interface.” Alejandro has only had access for several months and has already been able to both increase the accuracy of his legal research while saving hours in the process.

Due to the ease and speed that Miyar was able to incorporate ROSS into his workflows, ROSS Intelligence’s customer success team reached out directly to learn more about how and where ROSS is able to lend a hand.

ROSS Increases Efficiency and is Easy to Use

Due to the complexity of the research Miyar has to perform on a regular basis for his clients, he was immediately drawn to using ROSS because of its natural language search capabilities.

“I work on a lot of complex cases where the research I need to perform falls into a needle in the haystack search” said Miyar, “and while I have spent a lot of time in my practice using more traditional legal research tools, I was interested to see how natural language processing could be used for legal research, so that I could spend less time finding the answer and more time putting it to use for my clients.”

“The plain language search capability of ROSS is quite powerful and easy to get the hang of.”

While Miyar already uses a combination of research and search tools in his research mandates, in the short amount of time Miyar has been on ROSS, he’s already experienced the ‘ah-ha moment’ of immediately finding an answer to his complex questions on ROSS, “there’s been several situations where if I hadn’t used ROSS it would have taken me an hour to an hour and a half to find the answer, so that’s significant cost savings to my clients based on my hourly rate.”

Providing Better Client Service by Using ROSS

While Miyar has been using Westlaw for nearly a decade, he’s already incorporated ROSS into his workflow and in combination with the traditional tools, “I’m very comfortable with Westlaw and am a fan of it. I think ROSS and Westlaw serve different purposes. If I have a
very specific research project to do, where I need to find that needle in the haystack, to find me a case where say a court has ruled that a party could not unilaterally redact documents for example, then I ask that question to ROSS and I'll immediately find lots of leading cases on the subject. I've been very impressed with ROSS' results from a precedential point of view as well.”

In terms of qualifying the value that ROSS has been delivering, Miyar states, “like any lawyer, I measure value by time. And the time that ROSS has saved me, has been, in the few months that I've been using it, quite extraordinary. I have every confidence that when I log onto ROSS, it's either going get me the answer, or it's going to set me off on a research trail where I can get to the answers I need. So, in most cases, ROSS is now the initial research tool that I'm using, alongside Westlaw.”

On top of this, that value can be passed along to the client: “there’s been several situations where if I hadn’t used ROSS it would have taken me an hour to an hour and a half to find the answer, so that's significant cost savings to my clients based on my hourly rate.”

“ROSS has saved me a lot of time, and that’s really valuable. If I can get an answer to a senior partner more quickly, then that’s going to make them happy and also make the client happy.”

**Miyar Recommends ROSS**

Miyar recommends ROSS without reservation, “ROSS Intelligence is really on to something with ROSS. ROSS can help you, not just in a pinch, but to focus on what matters - analyzing the issues and finding the on point legal precedent. If this is where you are, then you're really onto something very big and I look forward to continuing to use it.”

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